# TRAFFIC FIGURES SEPTEMBER 2017 NORWEGIAN AIR SHUTTLE ASA



## TRAFFIC DEVELOPMENT

The total number of passengers flown in September 2017 was 3,165,031 compared to 2,778,806 last year, an increase of 386,225 passengers (14 %).

Compared to the same period last year:

- ▲ Total passenger traffic (RPK) increased by 29 %
- ▲ Total capacity (ASK) increased by 28 %
- ▲ The load factor was 89.7 %, up 0.3 p.p.

| Traffic Development    |            |            |         |
|------------------------|------------|------------|---------|
| September              | Sep-17     | Sep-16     | chg     |
| Internet bookings      | 75 %       | 75 %       | 0 p.p   |
| ASK (mill)             | 6,685      | 5,203      | 28 %    |
| RPK (mill)             | 5,995      | 4,649      | 29 %    |
| Load factor            | 89.7 %     | 89.4 %     | 0.3 p.p |
| Passengers             | 3,165,031  | 2,778,806  | 14 %    |
| Traffic 12 mth rolling | Sep-17     | Sep-16     | chg     |
| Internet bookings      | 75 %       | 74 %       | 1 p.p   |
| ASK (mill)             | 67,746     | 54,710     | 24 %    |
| RPK (mill)             | 59,472     | 47,946     | 24 %    |
| Load factor            | 87.8 %     | 87.6 %     | 0.2 p.p |
| Passengers             | 32,255,750 | 28,250,062 | 14 %    |

## **PASSENGER REVENUES**

The unit revenue (RASK) is estimated at 0.35 for the period (-7 %).

The average flying distance for the Group increased by 13 % in September compared to the same period last year.

| Yield & Unit Revenue |        |        |      |  |  |  |  |
|----------------------|--------|--------|------|--|--|--|--|
| September            | Sep-17 | Sep-16 | chg  |  |  |  |  |
| Yield                | 0.39   | 0.42   | -7 % |  |  |  |  |
| RASK                 | 0.35   | 0.37   | -7 % |  |  |  |  |

## **OPERATING PERFORMANCE**

In September the Group operated 99.6 % of its scheduled flights, whereof 77.9 % departed on time.

| Operating Performance |        |        |           |  |  |
|-----------------------|--------|--------|-----------|--|--|
| September             | Sep-17 | Sep-16 | chg       |  |  |
| Regularity            | 99.6 % | 99.5 % | 0.1 p.p.  |  |  |
| Punctuality           | 77.9 % | 79.6 % | -1.7 p.p. |  |  |

## **HEDGE POSITIONS**

The Group has entered into term contracts and options during the period. By the end of September, the Group estimates a quarter-to-date gain of NOK 703 million including gains of NOK 566 million related to unrealized hedge positions.

| Hedge Positions   |     |         |     |       |
|-------------------|-----|---------|-----|-------|
| Q3 17 Hedges      | V   | olume   |     | Price |
| USD/NOK           | USD | -       | NOK | -     |
| Jet Fuel (Tons)   | mt  | 205,000 | USD | 487   |
| Q4 17 Hedges      | Vo  | olume   |     | Price |
| USD/NOK           | USD | -       | NOK | -     |
| Jet Fuel (Tons)   | mt  | 189,500 | USD | 486   |
| Post Q4 17 Hedges | V   | olume   |     | Price |
| Jet Fuel (Tons)   | mt  | 481.500 | USD | 494   |